

Install. Monitor. Protect.

~via BIZ Magazine



With more than 10,000 customers throughout the region, Secure US has become one of the country's largest security and fire alarm systems providers, while protecting families and their belongings right in the neighborhood.

Founded in Morgantown with only three employees in 1993, Secure US payroll has since grown to 60 — including one National Institute for Certification in Engineering Technology (NICET) Level IV and two NICET Level II technicians — and the company anticipates having more than 75 on staff within the year. In addition to its central office, opened on Scott Avenue in 1998, the company now has branch offices in three other West Virginia cities and serves the entire state of West Virginia as well as parts of Ohio, Pennsylvania, Maryland, Kentucky and New York. Secure US was recognized by Security Distribution & Marketing (SDM) magazine as the 97th largest security company in the country based on recurring revenue for 2008. “Which is pretty fantastic when you look at some of the metro areas in the largest 20-30 cities, which have more population than the entire state of West Virginia,” said Mitch Brozik, president and CEO of Secure US. “So this is a pretty big accomplishment.”

In addition to standard security and fire alarm systems, Secure US provides a range of other services, including access control closed-circuit television, and both residential and commercial sound and audio-video systems. And the market for these security systems has seen significant growth locally, particularly in residential neighborhoods. “We’ve seen a tremendous growth in north-central West Virginia during the last 12 months,” Brozik said.

Secure US is the only local company with its own Underwriters Laboratories (UL)-certified central station according to Brozik, which means there's always someone live on hand to speak with when you call — 24 hours a day, seven days a week. This separates Secure US from a lot of smaller companies in the region, he said, which are unable to provide such service. "We take security to a higher level," Brozik said. "We believe that you should be able to talk to someone at your security company if you have an issue or a problem." For Secure US, it's just part of the security and comfort that comes standard with every system. For David Biafore, owner and operator of Metro Properties, it's this service, coming from a local company, which has convinced him to use Secure US for installation of security and camera systems at all of his commercial properties. "We've been doing business with them for probably about 12 years," Biafore said. Biafore even had Secure US install a security system at his home in Morgantown for fire and theft protection, calling these systems the "wave of the future." Biafore said he's happy with his residential system and feels comfortable with the security provided by Secure US.

Residential security systems through Secure US range from a basic \$199 package up to a \$699 total safety package, complete with glassbreakage, smoke-detector, and door and motion-detector monitoring, which Brozik said "gives you true security for most average homes." And while Secure US can satisfy residential property needs, they have also installed systems for some of the largest commercial properties in the area. "We can do everything from a residence, all the way up to a very large complex," Brozik said. Among the company's commercial projects, Secure US is responsible for the fire alarm, access control, and closed-circuit television systems at Waterfront Place Hotel and Conference Center, monitoring all fire alarms at WVU, the fire protection system at Mylan Pharmaceuticals, and the fire alarm and closed-circuit television systems for Suncrest Towne Centre. In addition, Brozik said Secure US handles annual inspections for a lot of government facilities and businesses to keep them in compliance with state and federal fire codes. Most recently, Secure US completed installation of an access control and closed-circuit television system for the new United Hospital Center in Bridgeport, which is expected to open Oct. 3. "It is an extremely state-of-the-art system, and we were very happy that, in construction of the new hospital, we were able to give that contract to a local business that provides local jobs," said Tom Jones, president and CEO of the West Virginia United Healthcare System, which includes UHC. "And it was able to do a very high quality job with a state-of-the-art system that will meet our needs for many years to come."

